

Reporting Fact Sheet

€ million	9M 2015	9M 2016	9M 2016 normal- ized ¹	Change in %	Change in % at local currency	Q3 2015	Q3 2016	Q3 2016 normal- ized ¹	Change in %	Change in % at local currency
Symrise Group										
Sales	1,977.0	2,192.3	2,192.3	11	16	646.2	729.8	729.8	13	17
Sales adjusted for portfolio changes	1,963.2	2,027.7	2,027.7	3	8	646.2	677.9	677.9	5	9
Sales related to portfolio changes	-13.8	164.6	164.6	8	8	0.0	51.8	51.8	8	8
Gross profit	853.3	898.1	907.2	6	11	277.3	290.5	294.9	6	9
EBITDA	448.5	462.6	480.3	7	13	148.2	149.9	157.0	6	10
EBITDA margin	in %	22.7	21.1	21.9		22.9	20.5	21.5		
EBIT	319.6	311.7	329.5	3	11	104.8	97.7	104.8	0	5
EBIT margin	in %	16.2	14.2	15.0		16.2	13.4	14.4		
Depreciation	54.0	66.2	66.2			18.0	23.6	23.6		
Amortization	75.0	84.6	84.6			25.4	28.6	28.6		
Financial result	-33.9	-36.5	-34.2			-12.5	-12.2	-12.2		
Earnings before income taxes	285.7	275.3	295.2	3		92.3	85.4	92.5	0	
Net income for the period	199.3	193.6	206.2	3		65.7	59.9	64.3	-2	
Earnings per share	in €	1.54	1.49	1.59	3	0.51	0.46	0.49	-2	
Research and development expenses	125.8	136.5	136.3	8	10	41.2	45.9	45.8	11	11
Investments	112.3	101.6	101.6			31.0	42.1	42.1		
Cash flow from operating activities	252.3	218.4	218.4			166.3	118.4	118.4		
Scent & Care										
Sales	812.3	997.2	997.2	23	27	265.9	329.4	329.4	24	25
Sales adjusted for portfolio changes	812.3	836.4	836.4	3	7	265.9	279.1	279.1	5	6
Sales related to portfolio changes		160.8	160.8	20	20		50.3	50.3	19	19
EBITDA	184.9	185.9	203.6			60.7	56.4	63.5		
EBITDA margin	in %	22.8	18.6	20.4		22.8	17.1	19.3		
Flavor & Nutrition										
Sales	1,164.7	1,195.1		3	9	380.4	400.3		5	11
Sales adjusted for portfolio changes	1,150.9	1,191.3		4	10	380.4	398.8		6	11
Sales related to portfolio changes	-13.8	3.8		-1	-1		1.5		0	0
EBITDA	263.6	276.7				87.5	93.5			
EBITDA margin	in %	22.6	23.2			23.0	23.4			
Group Sales by Region										
EAME	863.1	906.2		5	7	275.8	291.5		6	8
Asia/Pacific	431.4	471.9		9	12	139.7	154.9		11	12
North America	433.2	546.5		26	27	159.8	188.4		18	19
Latin America	249.2	267.7		7	34	71.0	94.9		34	54

Other Key Figures

	December 31, 2015	September 30, 2016
Total assets	4,183.8	4,730.4
Equity	1,588.2	1,555.3
Equity ratio	in %	38.0
Net debt (incl. provisions for pensions and similar obligations)	1,575.7	2,132.2
Net debt (incl. provisions for pensions and similar obligations)/EBITDAN ²	ratio	2.8
Net debt	1,131.1	1,552.2
Net debt/EBITDAN ²	ratio	2.0
Employees (on reporting date)	FTE ³	8,301

¹ adjusted for transaction and integration costs as well as one-time valuation effects related to business combinations

² annualized EBITDAN

³ not including apprentices and trainees; FTE = full-time equivalent